



## NEW REPLACEMENT PARTS BOOKS

FMI Products, LLC is excited to announce the release of both the updated November 2010 Replacement Parts Price List and the newly added Replacement Part Guide books.

The Replacement Parts Price Book has been completely remodeled in an effort to fulfill our commitment to being the easiest supplier to do business with. The pricing structure has been updated with two big changes. (1) We've changed the parts multiplier to the same multiplier you use for all other products. (2) We've included any special packaging charges into the list prices. The new Replacement Parts Price List (FA6134) is extremely simple to use and lists all our current parts in sequential order. It is now available through the distributor login section of the web site under Pricing.

We've also developed Replacement Part Guide Books for each of our brands (FMI, DDI, Vantage Hearth and Comfort Flame) to help you select the correct replacement part. These guide books do not contain pricing. They simply show an exploded view drawing of the product and list the applicable part numbers, making it easy for you and your customers to identify each individual part. These guide books are laid out similarly to our price books and are very user friendly. They are also available online through the distributor login in the pricing section.

FA6130	FMI Replacement Parts Guide Book
FA6131	DDI Replacement Parts Guide Book
FA6132	VH Replacement Parts Guide Book
FA6133	CF Replacement Parts Guide Book

Although both the price list and part guides are available online, we have created a CD that bundles each of our brand Parts Guides with the new Price List. These cds are now available to order through customer service.

FA6120	FMI Parts Guide & Price List CD
FA6121	DDI Parts Guide & Price List CD
FA6122	VH Parts Guide & Price List CD
FA6123	CF Parts Guide & Price List CD