



## NOVEMBER 2010

To: Valued Vantage Hearth Customers  
From: Glenn Thomson, Sr. Vice President Sales & Marketing  
Subject: Harvest Your Opportunities

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**Mosaic Masonry** The response to our new Mosaic Masonry firebrick wall system has been superb. Due to the redesign of our firebrick walls, the 48" Monticello wood burning fireplace requires our optional glass doors to be updated. The new model numbers for these doors will have an "A" suffix. Please, visit the Latest News section on our website for more information.

**Direct Vent Showroom Display** Last month, we announced the conversion kits we had developed for you to update your VersaFire series floor models from louvered to clean face units. Don't forget to check the Latest News section of our web site for a complete listing of the screens and retrofit kits for you to convert your showroom displays. Part numbers and instructions are available online.

**Space Heaters** We had a great two months of sales due to all your commitments from the Early Buy Program for the Vent-Free Space Heater line. As the winter months approach, our heater inventory is selling out fast. Don't get left out in the cold. If you have any further requirements, place your wall heater orders soon!

**Connect with Us** Our most recent online accomplishment is the launch of our own YouTube page. We have had a lot of hits on the various technical support videos. Check us out on YouTube at <http://www.youtube.com/fmiproducts>.

**Inventory & Holiday Schedule** Last week we posted an announcement regarding our December Inventory and our 2010 Holiday Season Schedule. Due to our annual inventory, we will be closed for three days: December 13th - 15th. Customer Service and Technical Support will be open during this time, but unfortunately no orders can be shipped.

We will be closed for several days during the Thanksgiving, Christmas and New Year holidays. Please, visit us on the web under Latest News for the complete list of dates. We appreciate your understanding during these times, and we wish you the warmest of holidays.

WELCOME HOME TO WARMTH

 **Fmi**  
FMI PRODUCTS, LLC